

China
Chinese Services Group

China M&A Round-Up

February 26 – March 5, 2010

In this issue:

Trends to watch

China Outbound M&A

China Inbound M&A

Domestic consolidation

CSG Webcast of Interest

CSG Report of Interest

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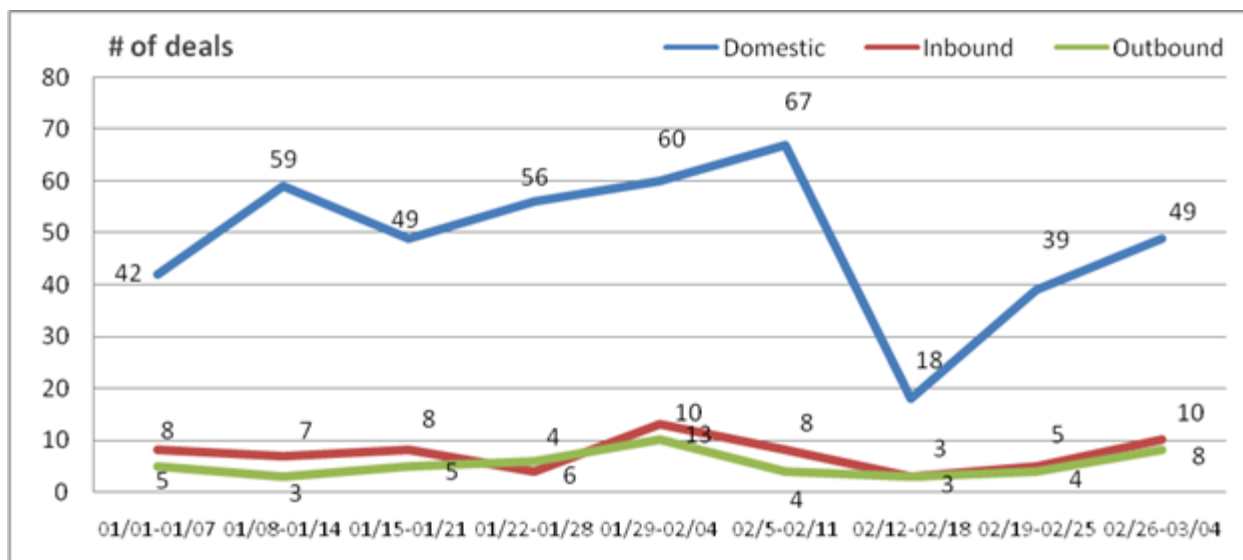
Highlights of the week:

- China Mobile may buy US\$5.9 billion Pudong Bank stake.
- Diageo to buy Chinese spirits brand Shui Jing Fang for US\$935 million in a two-step transaction.
- China State Construction Int'l to acquire Shenzhen Zhonghai Investment Co for US\$471.7 million.
- Chariot Resources to be acquired by China Sci-Tech Holdings for US\$234 million.
- Baosteel Group ponders stake in European stainless steel mill.
- Geely expands to military vehicle market by acquiring Zhongyu Auto

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Any summaries of, and links to the related news of the M&A transactions appearing in this publication (collectively "Material") should not be construed as any advice, opinion or recommendation given by Deloitte Touche Tohmatsu CPA Ltd. and/or other Deloitte Touche Tohmatsu member firms, partnerships, companies or their subsidiaries and affiliates ("other Deloitte Firms"). No guarantees are made as to the accuracy of the Material. In addition, the Material will be limited by the time available and by the information made available to us. No Material herein, implied or explicit, should be perceived as an endorsement, assessment or judgment given by Deloitte Touche Tohmatsu CPA Ltd. or other Deloitte Firms as to the propriety of the transactions. All duties and liabilities (including without limitation, those arising from negligence or otherwise) to all parties, including you are specifically disclaimed.

China M&A Trend Analysis (January 1, 2009 – March 4, 2010)



Deal Type	1/1-1/7	1/8-1/14	1/15-1/21	1/22-1/28	1/29-2/4	2/5-2/11	2/12-2/18	2/19-2/25	2/26-3/04
	Deal Value (\$m)	Deal Value (\$m)	Deal Value (\$m)	Deal Value (\$m)	Deal Value (\$m)	Deal Value (\$m)	Deal Value (\$m)	Deal Value (\$m)	Deal Value (\$m)
Domestic	2389.63	1739.25	3972.08	1739.94	3683.52	1672.57	264.08	1031.82	1257.99
Inbound	195.32	219.66	154.50	678.81	360.27	259.67	324.99	31.35	1028.15
Outbound	138.06	263.00	5.17	339.54	293.03	762.56	53.59	48.48	364.30

(Source: Thomson – the above mentioned analysis is representative of both pending and closed deals.)

Trends to watch

Date	Details	Source
Energy & Resources		
03/04/2010	Cheung Kong Infrastructure Holdings Ltd., said it's seeking to acquire additional overseas businesses to counter slowing growth in the power distribution market in Hong Kong.	Bloomberg
Financial Services		
03/03/2010	China Development Financial Holding Corp. (TW: 2883) hopes to acquire a sizable Chinese bank within three to five years. (中文版请点击这里)	Dow Jones Chinese Financial Wire
Manufacturing		
02/26/2010	Baoshan Iron and Steel Group is negotiating with two European stainless steel mills, Acerinox, S.A. in Spain and Finland-based Outokumpu Group, for a potential stake purchase. (中文版请点击这里)	Metal Bulletin News Alert Service

[Back to top](#)

China Outbound M&A

Date	Details	Source
Energy & Resources		
03/01/2010	Junior Canadian mining company Chariot Resources Ltd. reached an agreement to be acquired by China Sci-Tech Holdings for US\$234 million. (中文版请点击这里)	Business News Americas

[Back to top](#)

China Inbound M&A

Date	Details	Source
Consumer Business		
03/02/2010	Diageo PLC is moving to acquire a controlling stake in the holding company that owns Sichuan Shui Jing Fang Co., one of China's oldest spirits brands, as part of a drive to sell more local liquors in emerging markets. The deal could cost Diageo up to a total of US\$935 million in a two-step transaction. (中文版请点击这里)	The Wall Street Journal

[Back to top](#)

Domestic Consolidation

Date	Details	Source
Consumer Business		
03/03/2010	China Carbon Graphite Group, Inc., one of China's leading non-state-owned producers and wholesale suppliers of fine grain and high purity graphite, entered into a Letter of Intent to acquire 100% of assets of Chiyu Carbon Graphite Ltd., a down stream producer of graphite products in China.	GlobeNewswire
Energy & Resources		
03/04/2010	Towngas operator China Gas (HK: 00384) will complete acquisition of Zhongyu Gas (HK: 08070) in this May. (中文版请点击这里)	Xinhua
Financial Services		
03/01/2010	Ping An Insurance (Group) Company of China, Ltd. has gained approval from the State Council, the Chinese cabinet, to acquire Shenzhen Development Bank. (中文版请点击这里)	SinoCast Insurance Beat
02/26/2010	China Mobile Communications Corp. may buy 20% of Shanghai Pudong Development Bank Co. for about US\$5.9 billion. (中文版请点击这里)	Bloomberg
Manufacturing		
03/03/2010	China's largest steelmaker by output, Hebei Iron and Steel Group, is in talks with Citic Pacific Ltd. to acquire the latter's subsidiary, Shijiazhuang Iron and Steel Co. (中文版请点击这里)	Dow Jones Chinese Financial Wire
02/26/2010	Zhejiang Geely Holdings Group, parent of the Geely	China Knowledge

	Automobile Holdings Ltd, planned to acquire Zhejiang Zhongyu Automobile Co, a Chinese special vehicle maker. (中文版请点击 这里)	
02/26/2010	BBMG Corp (HK: 2009), a building materials manufacturer, plans to spend a total of US\$74.23 million to acquire controlling stakes in three Beijing firms from Lafarge China Overseas Holding Co Ltd. (中文版请点击这里)	China Knowledge
Real Estate		
03/03/2010	China State Construction Engineering Corp. (SH: 601668) plans to acquire property developer Shenzhen Zhonghai Investment Co. from its parent company for US\$471.7 million (中文版请点击这里)	Dow Jones Chinese Financial Wire
03/03/2010	Fantasia Holdings (HK: 01777) agreed to acquire the entire equity interests in Suzhou Huawanli and Suzhou LKN, at US\$118.81 million. (中文版请点击这里)	ET Net News
Telecom, Media & Technology		
02/26/2010	LDK Solar Co., Ltd. manufacturer of multicrystalline solar wafers, entered into an agreement to acquire the crystalline module manufacturing plant of Best Solar Co., Ltd for US\$21.5 million. (中文版请点击这里)	PR Newswire

[Back to top](#)

CSG Webcast of Interest

Real Estate in China: Sustainable Boom or the Beginning of the Next Bubble?

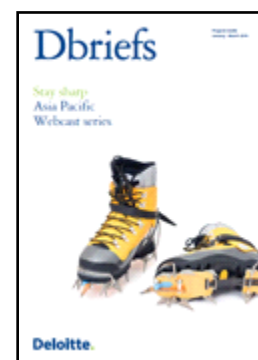
18 March, 5:00 - 6:00PM HKT (GMT +8)

Host: Vicky Wang

Presenters: Jimmy Chan, Managing Director, Value Partners and Chen Ming, Partner, Zhong Lun Law Firm

As a global real estate investment destination, China has outperformed many other established markets recently. But many analysts have begun to question whether the market is already entering the next bubble. We'll discuss:

- Recent real estate market development opportunities in China including shopping mall development and operations, joint ventures with developers for residential development, and pre-IPO and expansion-stage investments in developers.
- Recent regulatory developments impacting these opportunities.
- Challenges in valuing Chinese real properties.
- Emerging development of REITs and RMB funds.



Learn about the latest real estate developments in China and how your organisation could better structure its real estate investments there. [Click here to register for this webcast.](#)

中国的房地产业：可持续的繁荣抑或是下一个泡沫？

3月18日下午3时半—4时半（香港 / 北京时间，GMT +8）

主持人：王颢

主讲人：陈尚礼，董事总经理，惠理基金管理公司及陈明，合伙人，中伦律师事务所

中国已成为全球房地产投资的目标，近来更领跑其它各个成熟市场。但是许多分析家已经开始质疑中国的房地产市场是否会成为下一个泡沫，我们将讨论：

- 近期中国房地产市场发展机遇：包括大型商场的开发与运营，与开发商合资住宅开发，以及对上市前及扩张阶段开发商的投资。
- 近期相关法规及其对房地产市场发展和机会的影响。
- 中国房地产估值的挑战。
- 房地产投资信托及人民币基金的最新动向。

了解中国房地产市场的最新动向以及您的公司可以如何更好的规划房地产投资。 [点击这里注册参加此网络讲座](#)。

Global CSG Report of Interest

The emergence of China:

New frontiers in outbound M&A

Chinese outbound M&A flows have remained relatively resilient despite the global credit crisis, with quarterly deal values expanding from US\$1.3 billion (10 announced transactions) in Q1 this year to US\$8.9 billion (26 announced transactions) in Q3, according to the latest "The emergence of China: New frontiers in outbound M&A" report from Deloitte. There were 61 Chinese outbound acquisitions with an aggregate value of US\$21.2 billion during the first three quarters.

The report outlines the trend for outbound M&A deals initiated from China. It also studies the key factors that are driving Chinese outbound M&A transactions and potential hurdles that regional firms are likely to encounter in the future.

Click below to download a copy.

(English | 中文)



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The Chinese Services Group (CSG) of Deloitte Touche Tohmatsu assists companies investing and operating in China as well as works closely with Chinese companies seeking overseas expansion opportunities.

Whether Chinese companies are entering the China market for the first time or seeking to optimize existing operations, the CSG, in collaboration with the China firm, can help identify an expanding range of opportunities to manufacture, source, and/or sell in China and navigate the associated risks. Multidisciplinary service lines include:

- Market Entry/Business Optimization
- Effective Global Supply Chain – Tax-Aligned Supply Chain
- Corporate Finance/M&A
- Risk Management

The CSG also assists Chinese companies seeking to access overseas markets - expanding operations, raising capital from public or private sources and/or acquiring overseas assets. Our global network of bilingual professionals works with colleagues in China to deliver seamless service to globalizing Chinese companies.

Simply put, the CSG network positions its practitioners in the local market to allow seamless and effective service to our clients on all China-related issues. For more information about CSG, please click on the following link:

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China Firm + Global CSG = Chinese Dimension

A Differentiating Factor for the Firm

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